DaivenHill Partners

Your trusted M&A Partner

Paris | London | New York | Hong Kong

www.daivenhill-partners.com

About us

100% Independent International Corporate Finance Advisor

DaivenHill Partners is an independent corporate finance house focused on mergers & acquisitions, providing world-class financial services for new economy entrepreneurs and top-tier investors across the world.

Rooted in Europe, we have established an ecosystem-based network in London, Paris, New York and Hong Kong, offering our client high quality and localized financial services with a global perspective.

Over the years we have developed core competencies and unmatched vertical expertise in the healthcare, wellness, and life sciences sectors.

50+	30+	3	80%
Years of accumulated experience	Transactions in the past 3 years	Continents covered	Of our deals involve cross-border counterparties

A set of core financial services related to M&A

We provide tailor-made finance advisory services in relation to mergers & acquisitions to corporations, entrepreneurs and investment funds, focusing on building long-term and value-added relationships with our clients.

Buy-Side Advisory

We take care of the mergers or acquisition of your business to accelerate external growth

We support financial sponsors to identify highly relevant opportunities and execute build on opportunities

Capital Raising

From seed to series C+, we help founders of early-stage businesses to raise capital from venture capital and growth equity

Sell-Side Advisory

We support corporations to sell all or part of their business and realize equity value

We help financial investors to formulate their exit strategy to maximize their return

Valuations

We provide specialized valuation services and independent valuation reports to investment fund and companies to support business decisions

Buy-Side Advisory : our step-by-step support

Over the years we have developed an unmatched expertise in buy-side advisory, supporting financial sponsors and strategic acquirers to executive their buy & build strategy and realize domestic or cross-border inorganic growth opportunity.

1 Acquisition Strategy

- Develop a deep understanding of the business & investment criteria
- Comprehensive screening to identify a long list of potential targets
- Pre-qualify of targets into a validated shortlist, considering the viability and strategic fit

2 Target Outreach

- Make initial contact with targets and position our client as the buyer of choice
- Solicit and review initial due diligence information to further assess fit, suitability and timing

3 Target Engagement

- Facilitate management meetings and drive follow-up discussions or visits
- Draft and submit Indication of Interest
- Further dive into target-specific analysis and due diligence information

4 Deal Structuring

- Provide modeling, valuation and financial analysis support
- Draft, submit and negotiate LOI
- Assist in final due diligence process and negotiations

5 Closing

- Support in concluding and signature of the final purchase agreement
- Coordinate with third party advisors (legal, tax, etc.) and close the transaction

Sell-Side & Capital Raising: our step-by-step support

We support owners of life science companies to seek external financing (Capital Raising) to accelerate growth or realize equity value via a strategic sale (M&A).

Transaction Phase		Our Value-added
1	Strategic Review & Pre-market Preparation	✓ Operational audit of the company and develop deep understanding of its business model, competitive position, and market environment ✓ Craft marketing materials including anonymous teasers, pitch decks, information or offering memorandum to attract potential investors and strengthen the company's positioning;
2	Buyer Outreach & Engagement	✓ Analyze strategic rationale and synergy scenarios for various buyer groups; ✓ Identify a long list of potential investors in line with the company's business objectives in an international scope; ✓ Contact and distribute presentation materials to potential investors;
3	Transaction Structuring & Due Diligence	✓ Facilitate the organization of management meetings, documentations, as well as all communications ✓ Provide support on modeling, valuation and financial analysis; ✓ Assist the company during the due diligence process (VDR preparation, Q&A, etc.); ✓ Collect LOI and support the negotiations with shortlisted investors;
4	Secure Execution & Deal Closing	✓ Support during the whole bidding process and coordinate with 3rd party advisors; ✓ Assist in final deal structuring, purchase agreement negotiation and deal closing with your desired outcomes.

Investor advisory : across full investment cycle

We collaborate with a wide range of global leading financial investors (VC, PE, other institutional and alternative investors) in life science and health-related businesses, helping them create greater returns at every stage in the investment cycle and strengthen firm strategy and development.

Exits, carve-outs or divestitures

We help ensure that investors maximize returns by preparing for exit, identifying the optimal exit strategy, preparing the selling documents, prequalifying buyers and executing the sale process

Valuations

We leverage our industry know-how to provide trusted and confidential valuation and fairness reports

Build-up & Add-on Acquisitions

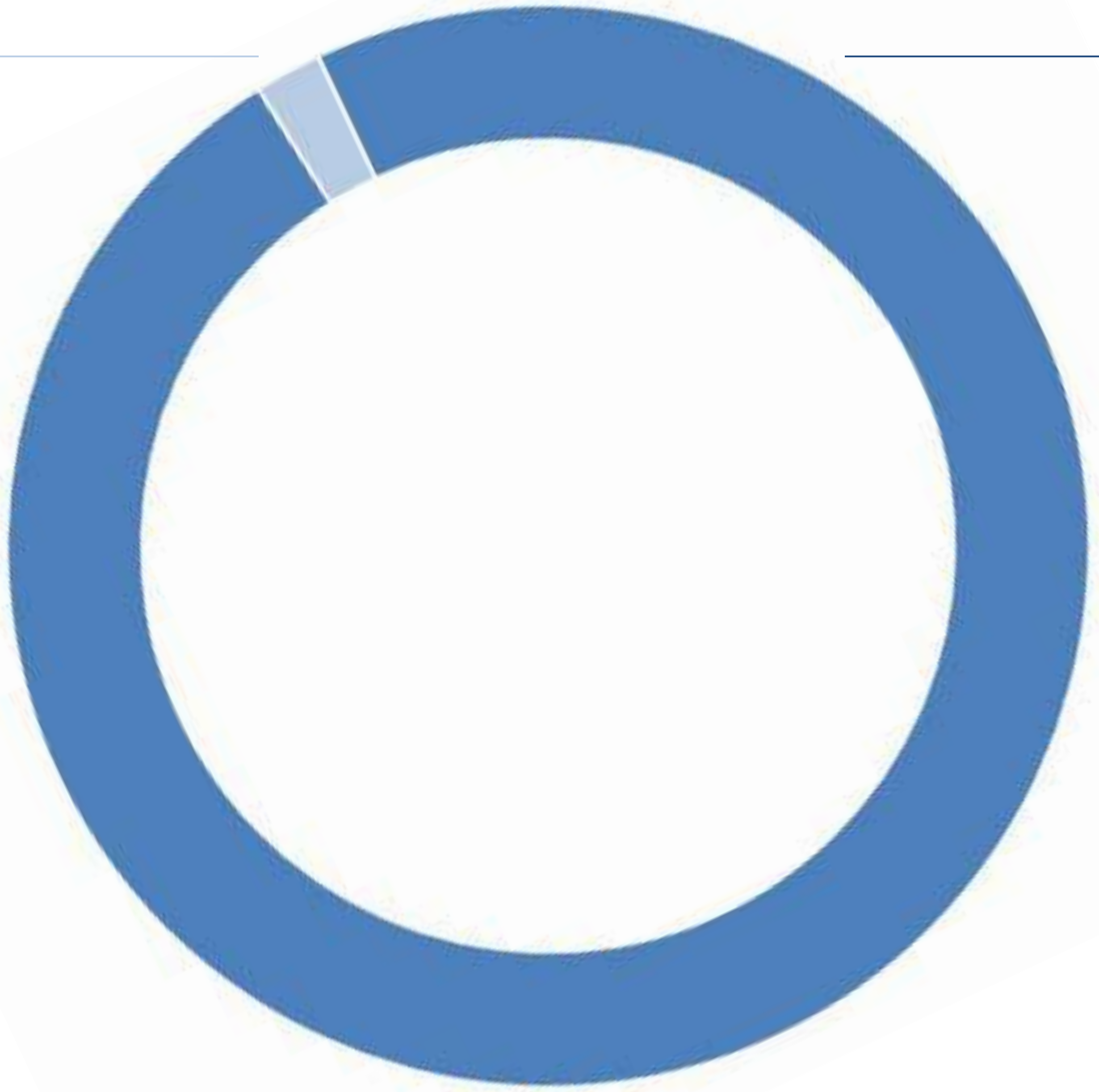
We support investors to develop and execute build-up and add-on acquisition opportunities to add value to their platform or portfolio companies.

New investment/new deal generation

We work alongside investors to identify highly-relevant and qualitative investment opportunities in an international scope by profiling industries, screening targets, and devising a plan to approach targets.

A transparent and cost-effective fee structure

We pride ourselves in providing highly cost–effective solutions with a transparent fee structure



Management Fee: 0 – 2%

At DaivenHill, we charge NO or only a MINIMUM amount of management fees, so that our clients will never face significant upfront payments.

We believe that the majority success-based fee structure demonstrates our competences in delivering and our alignment of interests with our clients.

Success Fee: 98 - 100%

The vast majority (98 – 100%) of our fees are SUCCESS-BASED, only payable at the successful closing of the transaction.

We utilize a trenched success fee structure, normally equals to 1% to 5% of the transaction value, and degressive according to transaction size.

Note: The mentioned fee structure is applicable to all type of transactions and all kind of our assignments, including M&A Buy side, Sell side, Capital raising, and Investor services. To receive a quote and a free evaluation of your project, please contact one of our team member for further information.

Why choose DaivenHill Partners?

Combining an entrepreneurial sprit, a data-driven corporate finance approach and an unparallel deal execution excellence

Value-Added Services
Vast majority success-based fees payable only at the effective closing of transaction

Long-term Client Relationship
Provide trusted & confidential transaction advice

Strong Sector Expertise
Exclusive focus on life science and health-related businesses

Global Connections
Access market opportunities in 3 critical continents

Innovation
We empower those who are able to think of new ways to improve societies and lives

Diversity
A team of international M&A professionals with diverse cultural backgrounds and experiences

Accuracy
Over 10 years of world-class deal-making experience to lead you to success

Integrity
We build trust by being honest and transparent with business partners and colleagues

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